Peter Sheahan

The world's best companies look to Peter Sheahan for answers. A business catalyst Peter teaches business how to FLIP their thinking and find opportunity where others cannot.

Brilliant & Inspiring. Thank you for what you have brought us. It is corporate life changing for AT&T!

President,
AT&T

One of the best general session speakers ever. He read everything I sent him and customized his presentation to our audience. He really knocked it out of the park!

American Society of Association Executives - SVP

After decades of standing in the fire with leaders of high-performing organizations, Peter Sheahan has come to believe that an organization will only go commercially where its leaders first go personally. Having grown his own companies by accelerating the growth and transformation for clients that include: Apple; Chick-fil-A; DeBeers; and AT&T -- Peter will provoke you to get bigger, by getting better!

When leaders are true to their purpose, they gravitate towards doing work that matters and solving higher-order problems. The journey to get there requires that they have the courage to tell themselves the truth, take intelligent risks, and assume ownership for driving the alignment necessary to build an organization which behaves in ways worthy of its leadership position.

In being true to his own ambitions and relentless pursuit of growth, Peter has published seven books, built three global companies and delivered more than 2,500 presentations in 40+ countries. Today he and his team at Karrikins Group are focused exclusively on inspiring leaders to do the hard work required to accelerate growth and transformation.

my topics...

Matter

How to become the obvious choice

As the pace of commoditization accelerates and the emergence of technological disruption threatens our existing business models, we must find ways to remain relevant and differentiated in the hearts and minds of our customers! This inspiring, case-study rich session will show you how to find opportunity in disruption to reverse the downward spiral of commoditization and matter more to your customers than your competition. This journey will require that you:

Key takeaways:

- Understand the difference between value creation and value extraction
- Move towards the very disruption that challenges you and your customers
- Elevate your Impact in the Five Critical Dimensions that clients and customers value most during times of rapid change
- Elevate your Perspective by learning at the 'Edge of Disruption' and becoming a thought leader in the business models of tomorrow
- Elevate your Relationships to position you not just as a trusted adviser but as a strategic partner for your customers
- Act in a way worthy of your desired leadership position

Growing in Uncertain Times

Turning challenge into opportunity and disruption into competitive advantage

Stimulating a culture of growth amidst uncertainty begins with leaders taking ownership for their changed reality and balancing the need for prompt action with the need to maintain the capacity, capability, and engagement required to make the most of the massive opportunities that inevitably emerge from crisis.

High Performance in a Hybrid World

Maintaining a culture of accountability and high engagement in a Covid-19 world The truth is people don't really know how to work together as effectively virtually, but with the right mindset, team dynamics, and environment, a leader can intentionally curate a culture of accountability,

innovation and high engagement even in a remote setting. Culture is a science, not an art and there is a blueprint for driving high performance in a work-world defined by social distance norms.

Leading with Intentional Optimism

Make the shift from defense to offense and seize the opportunities in disruption

Leaders must be pragmatic in the face of the real challenges presented by Covid-19, however at some point they must choose whether they are going to create their future reality or passively accept their fate.

Intentional Optimism is a new way of leading that unleashes the agency and influence we all have over our reality and combines the importance of pragmatism with the power of boldness to position ourselves to make the most of opportunity.

They say...

"Peter can be relied upon to deliver genuine insight that moves his audience to action."

Communications & Development Director, Cisco Systems, Inc

"Peter Sheahan is arguably the world leading expert in generational change... for any organization wanting to inspire their leaders to think differently."

Senior Vice President, Internal Communications, News Corporation